



HBI InHome Mileage / Weight Pricing Matrix

Zone 1 0 - 25 miles of HBI's Final Mile Terminal			
Wgt in lbs.	Bronze	Silver	Gold
0-50	\$ 26.00	\$ 49.00	\$ 79.00
51 and Over Add	0.10 cwt	0.10 cwt	0.10 cwt

Zone 2 26-50 miles of HBI's Final Mile Terminal			
Wgt in lbs.	Bronze	Silver	Gold
0-50	\$ 33.00	\$ 59.00	\$ 89.00
51 and Over Add	0.10 cwt	0.10 cwt	0.10 cwt

Zone 3 51-75 miles of HBI's Final Mile Terminal			
Wgt in lbs.	Bronze	Silver	Gold
0-50	\$ 45.00	\$ 79.00	\$ 109.00
51 and Over Add	0.10 cwt	0.10 cwt	0.10 cwt

Zone 4 Over 76 Miles of HBI's Final Terminal			
Wgt in lbs.	Bronze	Silver	Gold
0-50		Call for Quote	
51 and Over Add		Call for Quote	

Example of Pricing:

A shipment of Bronze Service weighing 25 lbs. will cost \$26.00 flat (excluding fuel & incidental charges)
 A shipment of Bronze Service weighing 100 lbs. will cost \$26.00 plus \$5.00 (\$0.10 per lb.) totaling \$31.00 (excluding fuel & incidental charges)

HBI Hub to HBI final mile terminal - \$20.00 per shipment up to 500 lbs. Over 500 lbs. call for quote.

Service Definition: HBI Hub to Final Mile – Received at HBI Hub (Dulles, VA & Raleigh, NC), distributed and delivered to HBI final mile terminal.

* Above rates subject to applicable FUEL SURCHARGE (FSC) which adjusts biweekly and may be in effect at any time by Carrier
 * Dimensional weight and/or chargeable weight apply to all shipments (LxWxH divided by 250)

Definition of Services:

- Bronze: One-person delivery, threshold only, 4-hour window
- Silver: Two-person delivery, inside placement, up to 3 flights of stairs, 4-hour window
- Gold: Two-person delivery, inside placement, three flights of stairs, unpacking, debris removal, 4-hour window

Logistics Options:

- Full Package – Picked up at your distribution center, transported to our hub, distributed and delivered to HBI final mile terminal
- HBI Hub to Final Mile– Received at HBI Hub (Dulles, VA & Raleigh, NC), distributed and delivered to HBI final mile terminal
- Terminal to Final Mile – Received at HBI Terminal and delivered to final mile

HBI End Mile Terminals:

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|---------------|----------------|----------------------|
| Allentown, PA | Dallas, TX | Raleigh/Durham, NC |
| Atlanta, GA | Harrisburg, PA | Richmond, VA |
| Baltimore, MD | Norfolk, VA | Washington, DC Metro |